

Massachusetts Exports to Australia



Massachusetts' export shipments of merchandise to Australia in 2003 totaled \$254 million, the 16th largest figure among the 50 states.

Massachusetts' exports to Australia fell five percent after hitting \$268 million in 1999. However, the state's exports to Australia have rebounded 7 percent since bottoming at \$238 million in 2001.

Australia was Massachusetts' 20th largest export market in 2003. Australia ranked below Belgium but above Brazil and Spain.

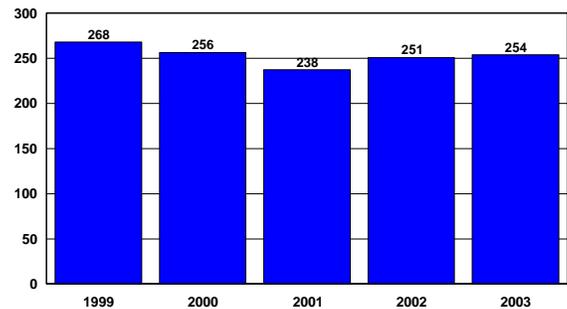
The overwhelming majority—92 percent—of Massachusetts' merchandise exports to Australia are manufactured products.

The state's top export category to Australia, by far, is computers and electronic products. In 2003, Massachusetts exported \$113 million worth of these products to Australia, representing approximately 45 percent of the state's total exports to this market (including non-manufactures). Within this category, the leading product segment was navigational, measuring, electromedical, and control instruments (shipments of \$58 million), followed by computer equipment (\$26 million) and communications equipment (\$12 million).

Massachusetts' other leading exports to Australia in 2003 included miscellaneous manufactures (\$35 million, of which \$26 million consisted of medical equipment and supplies), and chemical manufactures (\$28 million, of which \$19 million were pharmaceuticals and medicines).

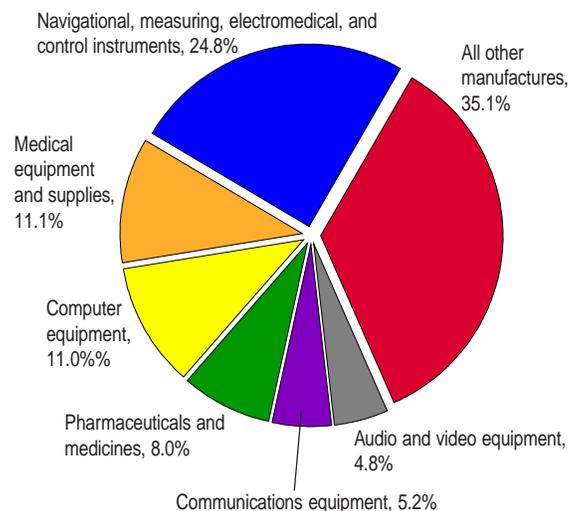
Massachusetts' Exports to Australia Totaled \$254 Million in 2003

Merchandise Exports to Australia, \$ Millions



Massachusetts Exports a Wide Range of Manufactured Products to Australia

\$234 Million in Manufactured Goods Exports, 2003



Note: Manufactures are a subcategory of total merchandise exports, which also include mining commodities and unprocessed agricultural products.

Source: Origin of Movement Series, Bureau of the Census, U.S. Department of Commerce. The Origin of Movement (OM) series allocates exports to states based on transportation origin, i.e., the state from which goods begin their journey to the port (or other point of exit) from the United States. The transportation origin of exports is not always the same as the location where the goods were produced. Thus, conclusions about "export production" in a state should not be made solely on the basis of the Origin of Movement state export figures.

Prepared by the Office of Trade & Economic Analysis, Trade Development, International Trade Administration, U.S. Department of Commerce.

Although the state's overall exports to Australia fell from 1999 to 2003, exports did increase in a number of manufactured product categories. For example, Massachusetts more than doubled its exports of transportation equipment (up 298 percent), processed foods (up 113 percent), and non-metallic mineral manufactures (up 102 percent) over the five-year period.



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Australia Was Massachusetts' 20th Largest Market for Merchandise Exports in 2003

Value of Massachusetts' Merchandise Exports to Its 30 Largest Markets

